DDA 82-0538/94

10 September 1982

MEMORANDUM FOR: Director of Central Intelligence

VIA: Deputy Director of Central Intelligence

FROM: Harry E. Fitzwater

Deputy Director for Administration

SUBJECT: Study of SAFE

- 1. In accordance with your direction, we have compiled a list of organizations in the Washington area as candidates to perform a review of the redirected SAFE Project.
- 2. The organizations included in this list are generally considered to be on an equal footing when it comes to ADP program audits. They are all experienced in doing these type reviews and bear an image of independence and credibility. They are Arthur Anderson, Arthur D. Little, Booz-Allen & Hamilton, and Price Waterhouse & Company.
- 3. There are also several technical organizations that could competently do the job but were not included because they are not as well known outside technical circles. Consequently, they would not provide the credibility needed for this type study.
- 4. The approach that companies use in doing a major system study is to review the statement of work and then put together a team of people, local or otherwise, who are best suited to meet the customer's needs. It is likely that you will see a different team proposed for a job requested this week than for the very same job requested next week. This, of course, is driven by the availability of the people within the firm.
- 5. As I previously mentioned to you, _______ at my direction, had preliminary discussions with representatives from Arthur D. Little and it appears that the person they would likely propose to head up their team is a Mr. Ted Withington from their Boston office. The DIA has some experience with him and has good things to say about his capabilities. Also, he is considered the expert in that company on IBM products. Booz-Allen & Hamilton has experience in the Agency and with some of the national programs. With them is a man named Thiel Sullivan and I have every reason to believe he would do a good job. We have not made contact nor do we have any firsthand knowledge of Price Waterhouse & Company or Arthur Anderson except by reputation. I am aware of the Price Waterhouse & Company involvement in the State Department and that they have a large data processing contingent in town so they might have some local talent that could step up to this job.

- 6. Since we are moving rapidly toward a system design review in February 1983 and an early capability for both CIA and DIA in March and May, we must get this study completed as soon as possible. I recommend we select a company and give them 30 days (mid-October) to complete the study. With your approval to move ahead, we can have a team selected and ready to meet with you for any special guidance before you depart on your trip.
 - 7. Although any reputable company is agreeable with myself, the Project Office and DIA, I recommend, however, that we contract with Arthur D. Little. This recommendation is based on the high regard that is held for that firm and the results of our preliminary discussions with their representatives.

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Arthur Anderson		
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